



**HEALTHCARE  
ASSOCIATES  
CREDIT UNION**

The healthy way to bank®



# **ANNUAL** REPORT 2020

# The Healthy Way to Bank<sup>®</sup>



## Our Vision

To be the financial institution of choice for those who serve and support the healthcare industry nationwide.

## Our Mission

Helping our members achieve their financial goals by providing superior financial solutions to "Bank Healthy".



# Executive Message



Jack A. Gilbert, Chairman

2020 was quite the year for HealthCare Associates Credit Union. Despite the events, HealthCare Associates continued to serve its members (in person, digitally, and remotely) and ensure that those who serve or support healthcare had a healthy way to bank and access to financial literacy and education to help them through this difficult time.

This year is one for the history books with many unexpected events, including devastating natural events, a pandemic that rocked the globe, economic challenges, and social distancing, to name a few. While we had many events that some will look at with disdain, we also witnessed some incredible things. We saw healthcare workers recognized for the heroes they are. We saw an outpouring of support for first responders and small businesses. We saw the best and brightest work feverishly towards a vaccine, and most importantly, we learned that hope cannot be defeated.



Joseph J. Kregul,  
President/CEO

In 2020, HACU continued its business of supporting those who serve and support healthcare. Whether it was hand sanitizer drops to our hospital partners, employee appreciation events nationwide, creating videos, and virtually welcoming new hospital employees, we found ways to support our hospitals. While other financial institutions closed their doors, HACU remained open to serve our members safely and securely. We even did some renovations to our branches and introduced new recyclers making branch operations smoother for members. We also rolled out a new Rewards program for our debit and credit cardholders and found ways of helping our members work through a difficult time by offering enhancements to our products. We're also proud to say we even found ways for those not in healthcare to support the mission and introduced a new Field of Membership. We partnered with CU4Kids, which allows those who did not previously qualify for membership to become qualified through a donation to CU4Kids, benefitting Children's Miracle Network Hospitals nationwide. Now everyone can Bank Healthy!

We continue to develop and expand our partnerships with our associations and hospitals. We have grown to over \$436 million in assets, and in 2020 it was another busy year for the lending team, which helped members during the difficult times with both relief, guidance, and by funding over \$60 million in new loans. This proved it is possible to Bank Healthy, even in the midst of a pandemic!

Our mission continues as we proudly serve IHA's (Illinois Health and Hospital Association) 200 plus hospitals and nearly 50 health systems throughout Illinois. We continue our strong partnerships with the Hospital Associations in Missouri, Indiana, Wisconsin, Tennessee, and Kansas. We also continue to grow our relationship with ASHRA (American Society for Healthcare Human Resource Administrators) and still work closely with the AHA's (American Hospital Association) over 5,600 member hospitals and medical and professional associations and organizations, and healthcare-related corporations. Our field of membership is still growing nationwide, and we continue to innovate and make it easy for our members to do business with us. We remain focused on how best to serve our over 38,000 members. As always, HACU remains by healthcare, for healthcare, and we give every member the same careful attention regardless of where they call home.

As a member-owned cooperative, we continually renew our promise to help our members achieve their financial goals by providing superior financial solutions so they can "Bank Healthy." This means getting to know you, your goals and having thoughtful conversations around how we can help you achieve your dream. No matter your situation, HealthCare Associates Credit Union is here to help. We make sure that our members and their families have access to superior financial products, financial literacy, and multiple online financial tools for handling credit reports, identity theft, investing, and so much more.

On behalf of the volunteer Board of Directors and professional staff, thank you for being a HealthCare Associates Credit Union member. We appreciate the continued trust you have given us and welcome the opportunity to serve you, your organization, your employees, and all members and their families. Together we can further grow and achieve financial health in 2021 and continue to Bank Healthy.

Handwritten signature of Jack A. Gilbert in black ink.

Jack A. Gilbert  
Chairman

Handwritten signature of Joseph J. Kregul in black ink.

Joseph J. Kregul  
President/CEO

# 2020 BALANCE SHEET

<b>Assets</b>	<b>2020</b>	<b>2019</b>
Loans: Consumer	\$121,752	\$111,568
Visa®	14,697	16,110
Home Mortgages	38,203	42,814
Home Equity Loans	42,461	49,358
Member Business Loans	11,824	11,767
Reserve for Loan Loss	(2,564)	(2,246)
<b>Total Loans (Net)</b>	<b>\$226,373</b>	<b>\$229,371</b>

Cash on Hand	\$1,045	\$1,359
Investments	199,214	124,972
Accrued Income	1,181	1,191
NCUSIF Deposit	3,327	2,949
Other Assets	5,052	4,105
<b>Total Assets</b>	<b>\$436,192</b>	<b>\$363,947</b>

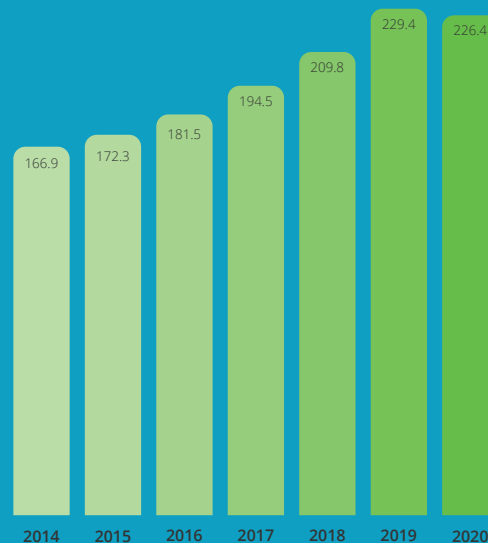
<b>Liabilities</b>	<b>2020</b>	<b>2019</b>
Accounts Payable	\$3,023	\$2,939
Notes Payable	9,000	5,000
Accrued Expenses	1,299	1,600
<b>Total Liabilities</b>	<b>\$13,322</b>	<b>\$9,539</b>

<b>Membership Equity</b>	<b>2020</b>	<b>2019</b>
Regular Share Savings	\$96,306	\$81,941
Secondary & Club Accounts	7,257	6,199
Checking	56,675	41,469
Money Markets	151,343	122,412
Certificates & IRAs	56,042	50,349
<b>Total Membership Shares</b>	<b>\$367,623</b>	<b>\$302,370</b>
Regular Reserves	6,906	6,906
Undivided Earnings	48,341	45,132
<b>Total Membership Equity</b>	<b>55,247</b>	<b>\$52,038</b>
<b>Total Liabilities &amp; Membership Equity</b>	<b>436,192</b>	<b>\$363,947</b>

(In Thousands) Unaudited Balances as of December 31, 2020

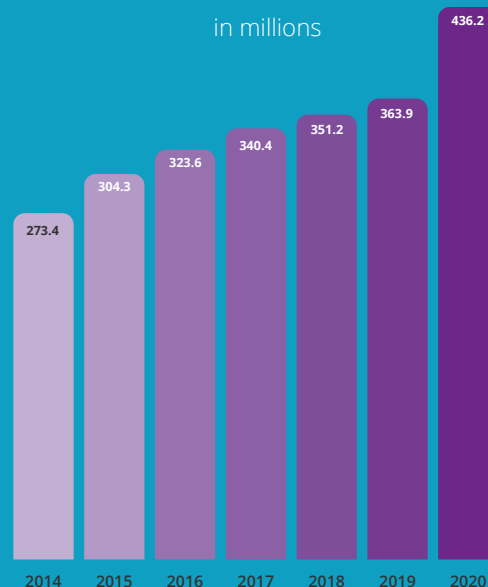
## Total Loans

in millions



## Total Assets

in millions



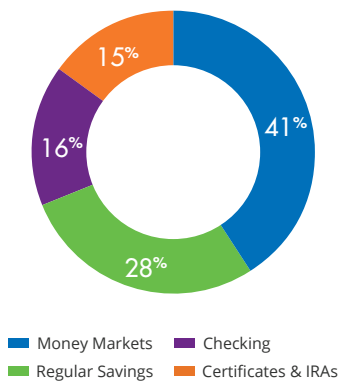
# 2020 INCOME STATEMENT



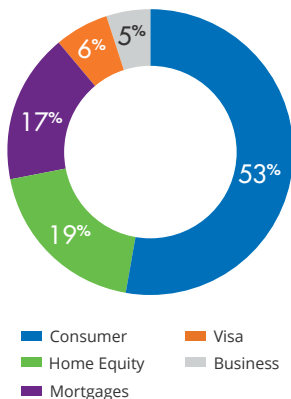
<b>Income</b>	<b>2020</b>	<b>2019</b>
Loan Income	\$11,343	\$11,281
Investment Income	2,377	3,061
Other Income	4,266	5,161
<b>Total Income</b>	<b>\$17,986</b>	<b>19,503</b>
Provisions for Loan Loss	\$1,009	\$958
Dividends	1,894	1,809
Income Before Operating Expenses	15,083	16,736
Operating Expenses	\$13,997	\$14,859
<b>Net Income</b>	<b>\$1,086</b>	<b>\$1,877</b>
<b>Return on Average Assets</b>	<b>0.27%</b>	<b>0.52%</b>
<b>Capital to Assets</b>	<b>12.06%</b>	<b>14.16%</b>

(In Thousands) Unaudited Balances as of December 31, 2020

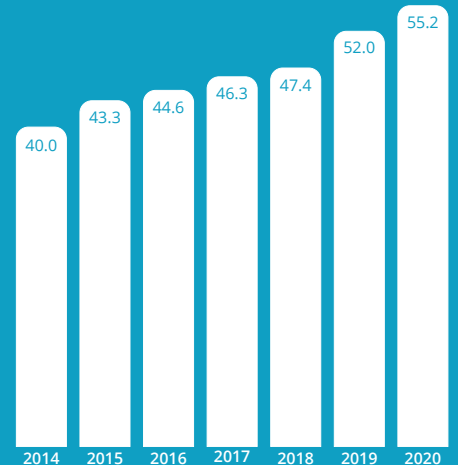
## Savings Portfolio



## Loan Portfolio



## Capital In Millions



# Board Of Directors



Jack A. Gilbert  
Chairman



Dayla L. Randolph  
Vice Chairman



Kenneth J. Rojek  
Treasurer/Secretary



Terri L. Allen



William J. Huff



Rashard Johnson



Vince D. Keenan



James E. Marseille



Margaret G. McDermott



John F. Morgan



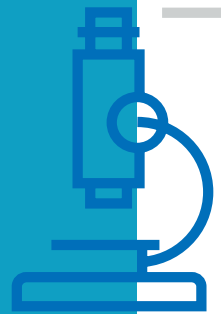
Kenneth C. Robbins



Joseph J. Kregul  
President/CEO

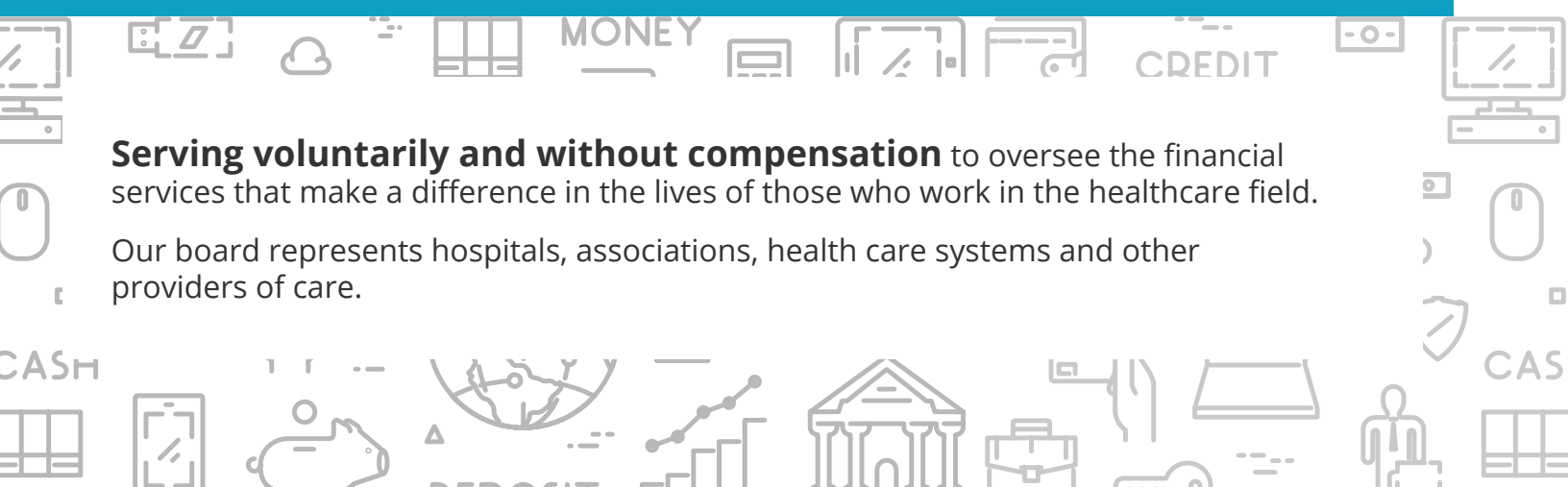


By healthcare, for healthcare. Our board of directors are a diverse blend of healthcare industry leaders.



**Serving voluntarily and without compensation** to oversee the financial services that make a difference in the lives of those who work in the healthcare field.

Our board represents hospitals, associations, health care systems and other providers of care.





# Now Everyone Can Bank Healthy

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The number one question we hear is, “Am I eligible for membership?” The answer is YES!



In 2020, HealthCare Associates Credit Union (HACU) partnered with Credit Union For Kids (CU4Kids) to expand our field of membership and help support an incredible organization.

Now, when someone donates a minimum of \$5 to CU4Kids, they become eligible for membership with us.



CU4Kids is the brand under which America's credit unions fundraise for local children's hospitals and is affiliated with Children's Miracle Network Hospitals (CMN). CMN Hospitals raise funds for over 170 children's hospitals in North America and helps treat over 10 million kids each year.



# Supporting Our Heroes



During what was probably the most challenging year of their careers, it was an honor to serve our Healthcare Worker Heroes.

[hacu.org](http://hacu.org) | 800.942.0158

1151 E. Warrenville Rd. | Naperville, IL 60563

